

3SBio 2019 Interim Results Investor Presentation

August 22, 2019



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Agenda

1

Welcome and Introduction

Dr. Lou Jing, *Chairman and CEO*

2

R & D Update

Dr. Zhu Zhenping, *President of R&D and CSO*

3

Operational and Financial Review

Mr. Tan Bo, *CFO*

4

Q & A



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Welcome and Introduction

Dr. Lou Jing, *Chairman and CEO*

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2019 Interim Results Highlights

Investment in Innovative R&D Supported by Strong Operating Performance

Revenue

2,643 RMB mn

Growth Rate
 **21.6** %

Gross Profit

2,185 RMB mn

Growth Rate
 **25.1** %

Normalized EBITDA

1,018 RMB mn

Growth Rate
 **21.4** %

Gross Profit Margin

82.7 %

H1 2018
 **80.3** %


R&D Costs

264 RMB mn

Growth Rate
 **48.2** %

The Normalized Net Profit Attributable to Owners Of the Parent

752 RMB mn

Growth Rate
 **34.1** %

Notes:

1. The normalized EBITDA is defined as the EBITDA for the period excluding, as applicable: (a) the expenses incurred in relation to the issuance of the Euro-denominated zero-coupon convertible bonds in an aggregate principal amount of € 300,000,000 due 2022; (b) the option expenses associated with the options granted on 2 February 2017; (c) the expenses associated with the awarded shares under an employee share ownership plan by an indirect non-wholly owned subsidiary, Sunshine Guojian Pharmaceutical (Shanghai) Co., Ltd., of 3SBio Inc. ; and (d) the expenses in relation to the acquisition of in-progress research and development projects.
2. The normalized net profit attributable to owners of the parent is defined as the profit for the period excluding the same items as listed in Note 1 above.



2019 Interim Results Highlights (cont'd)

Investment in Innovative R&D Supported by Strong Operating Performance

R&D

- Well-positioned **biologics oncology** pipeline (antibodies to HER2, CD20, PD1, VEGF and EGFR)
- Well-positioned **biologics auto-immune and inflammation** pipeline (antibodies to TNF α , IL17A, IL5, IL4R and IL1 β)
- Obtained the Certificate of GMP issued by the NMPA for **recombinant anti-CD25 humanized monoclonal antibody injection ("Xenopax®")**
- Both technical reviews and clinical trial site inspection for anti-HER2 antibody **Inetetamab (302H)** have been completed by the CDE of the NMPA
- The application for manufacturing approval for **Yisaipu pre-filled aqueous injection solution** was accepted for review by the NMPA
- Received an IND approval from the US FDA to conduct clinical trials of **an anti-PD1 antibody (609A)** in patients with various cancers. Patient enrollment is currently ongoing
- Received an IND approval from the NMPA to conduct clinical trials of **an anti-IL-17A antibody (608)** in patients with various autoimmune and inflammatory diseases.

Strategic Partnering and Licensing

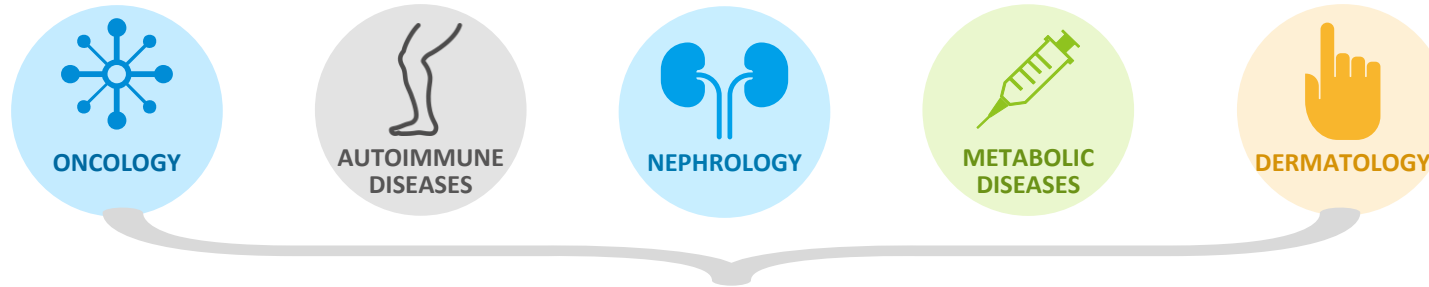
- **Samsung Bioepis:** biosimilar collaboration agreement, including bevacizumab for mCRC and NSCLC
- **Verseau Therapeutics:** an immuno-oncology partnership agreement to develop first-in-class macrophage checkpoint modulators
- **Taiwan Liposomes Company (TLC):** partnership with TLCs' NanoX technology platform to commercialize products

2019 NRDL update

- National Healthcare Security Administration released 2019 National Reimbursement Drug List (NRDL) on 20th August, 2019
- **Fluticasone Propionate Cream (Shinuo)**, a product with broad applications in the treatment of a variety of dermatological disorders, was newly included in 2019 NRDL
- Severe plaque psoriasis in adult patients, one of the indications of **rhTNFR-Fc (Yisaipu)** was newly covered
- Chemotherapy-induced anemia in patients with non-hematological malignancies, one of the indications of **rhEPO (EPIAO)** was newly covered
- **Protamine Zinc Recombinant Human Insulin (Humulin NPH)** was reclassified from Class B to Class A



Company Strategy



Innovative Biologics & Core Product Portfolio



In the next 10 years, 3SBio will launch 20+ new products, at least 15 of which will be innovative biologics products



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R&D Update

Dr. Zhu Zhenping, *President of R&D and CSO*

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3SBio is a Leader in Improving Patient Access to Cutting-Edge Biologics Medicines

- China healthcare reforms over the past 25 years have aimed to bridge the gap in international treatment standard through improving access and affordability
- 3SBio was a pioneer in this first wave of biologics in China, including **rhIFN- α 2a**, **rhIL-2**, **rhEPO**, **the first and the only commercialized rhTPO product in the world**, **rhTNFR:Fc (Yisaipu)**, the first therapeutic antibody fusion protein medicine in Mainland China, **anti-CD25 monoclonal antibody injection (“Xenopax[®])**, the first humanized monoclonal antibody approved for launch in Mainland China and more recently ten years with anti-cancer antibody programs targeting **HER2 (Inetetamab)**, **CD20 (Retuxira)**, **PD1**, **VEGF** and **EGFR** as well as auto-immune and inflammation antibody drugs targeting **TNF α** , **IL17A**, **IL5**, **IL4R** and **IL1 β** to provide biological therapies with the greatest unmet demand in China
- With a fully integrated and proven R&D, manufacturing and commercial capabilities, 3SBio is an attractive partner for international companies large and small seeking to advance innovative programs in China which address the global need for safe, effective and affordable disease treatments
- 3SBio’s early-stage R&D efforts focus on novel, next generation therapies, including programmed cell therapeutics, immune checkpoint inhibitors, macrophage checkpoint modulators, bispecific antibodies and combination therapies anchored by 3SBio’s comprehensive antibody pipeline.

3SBio Integrated R&D Centers and Platforms

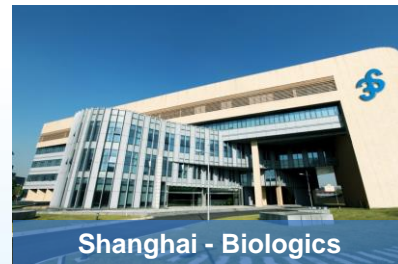
4 R&D Centers with Biologics & Chemical Drugs Platforms

National Engineering Research Center for Antibody Drugs

Multiple Research Topics Supported by 13th Five-Year Major Drug Development Project

- 90+ national patents , 30 + launched products , 32 product candidates , among which we have 22 National Class I New Drugs
- Over 380 experienced scientists under the leadership of Dr. ZHU Zhenping, the Chief Scientific Officer
- Covering oncology, auto-immune diseases, nephrology, metabolic, dermatology and other areas

R&D Centers in 3SBIO



Research & Discovery

Process Development & Pilot Manufacturing

Registration Affairs

Clinical Development

Intellectual Property

Project Management

International Business and Sales

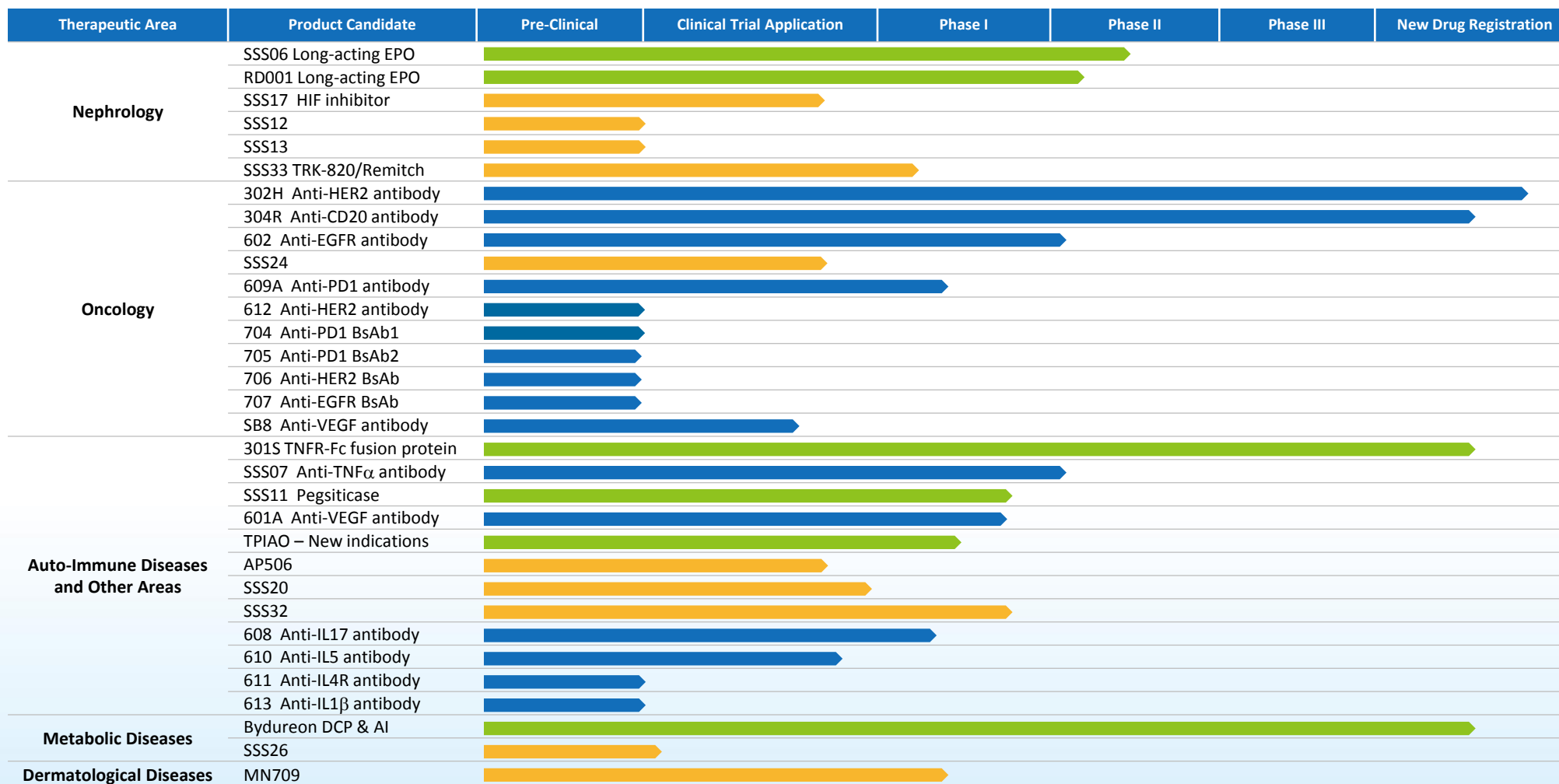
Business Development & External Alliance

Major Progress in Pipeline Development in 2018

- Well-positioned **biologics oncology** pipeline (antibodies to HER2, CD20, PD1, VEGF and EGFR)
- Well-positioned **biologics auto-immune and inflammation** pipeline (antibodies to TNF α , IL17A, IL5, IL4R and IL1 β)
- In June 2019, the Group obtained the Certificate of GMP issued by the NMPA for **recombinant anti-CD25 humanized monoclonal antibody injection (“Xenopax[®]”)**
- To date, both technical reviews and clinical trial site inspection for **anti-HER2 antibody Inetetamab (302H)** have been completed by the CDE of the NMPA
- In July 2019, The application for manufacturing approval for **Yisaipu pre-filled aqueous injection solution** was accepted for review by the NMPA
- In January 2019, the Group received an IND approval from the US FDA to conduct clinical trials of **an anti-PD1 antibody (609A)** in patients with various cancers. Patient enrollment is currently ongoing
- In July 2019, the Group received an IND approval from the NMPA to conduct clinical trials of **an anti-IL-17A antibody (608)** in patients with various autoimmune and inflammatory diseases.
- To date, several applications to conduct clinical trials of **an anti-PD1 antibody (609A)** , **Remitch and HIF-PHI (SSS17)** have been accepted for review by NMPA



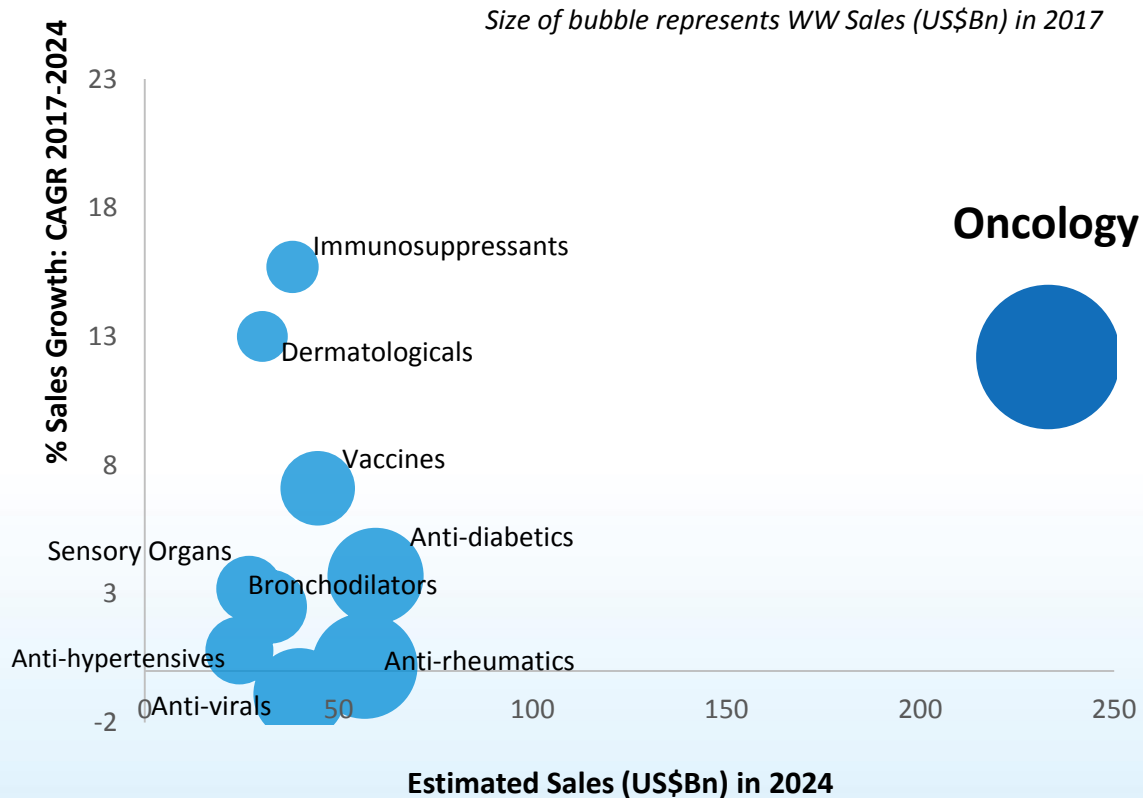
Robust and Innovative Product Pipeline Supported by Integrated R&D Platform



Well Positioned to Meet the Needs of Patients in Oncology



Key Challenge for Health Care Systems Globally

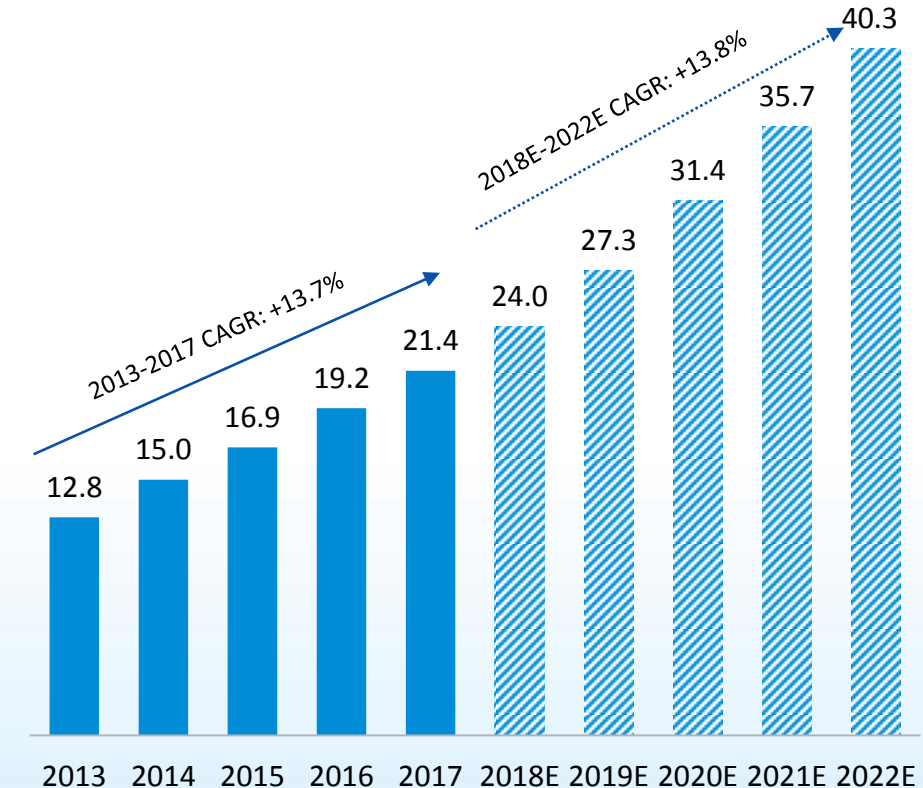


Source: EvaluatePharma



China Oncology Market Forecast (2013-2022E)

US\$Bn



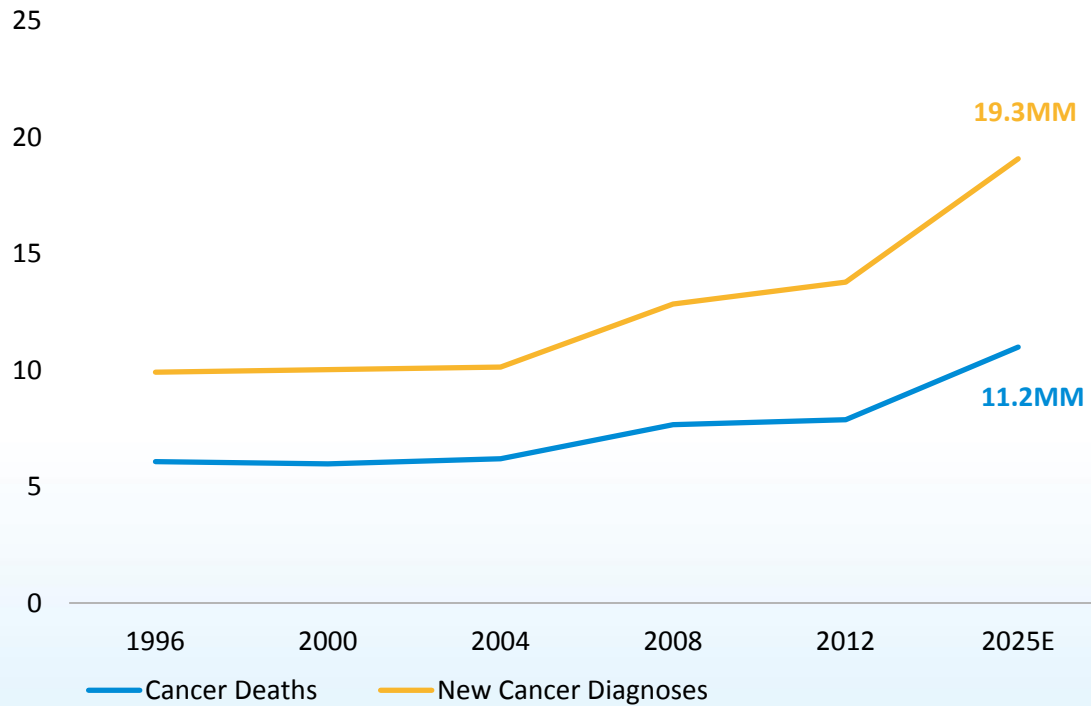
Source: Frost & Sullivan

Growing Cancer Patient Population Globally and in China



Rising Mortality and Diagnosis Rates

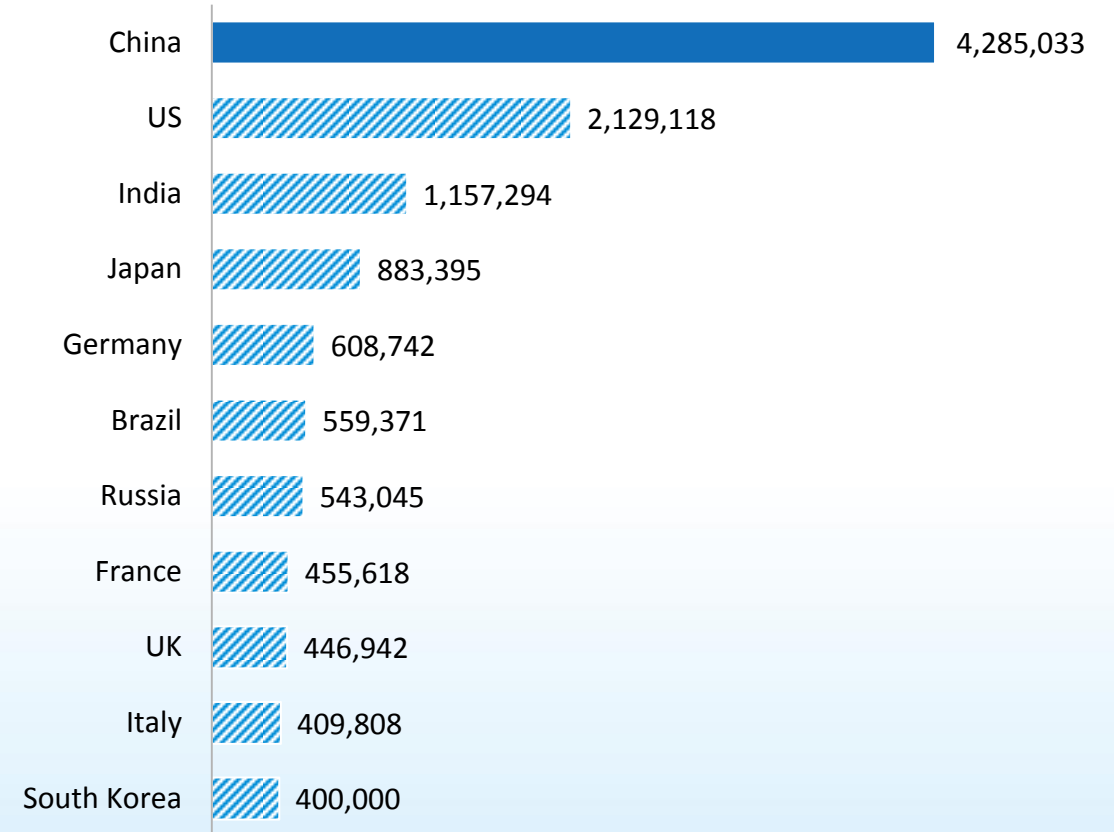
Annual Worldwide Cancer Projections



Source: WHO, GLOBOCAN



Estimated Number of New Cases in 2018



Source: WHO, GLOBOCAN



Oncology Market in China

Top 10 Oncology Drugs by Generic Name Globally and in China



Globally (2018 Forecast)

Generic Name	Brand Name of Patented Drug	Market Size (Billion USD)
Lenalidomide	Revlimid®	9.7
Nivolumab	Opdivo®	7.6
Pembrolizumab	Keytruda®	7.2
Trastuzumab	Herceptin®	7.1
Bevacizumab	Avastin®	7.0
Rituximab	Mabthera®	6.9
Ibrutinib	Imbruvica®	5.6
Palbociclib	Ibrance®	4.1
Abiraterone Acetate	Zytiga®	3.5
Enzalutamide	Xtandi®	3.2

Source: GlobalData

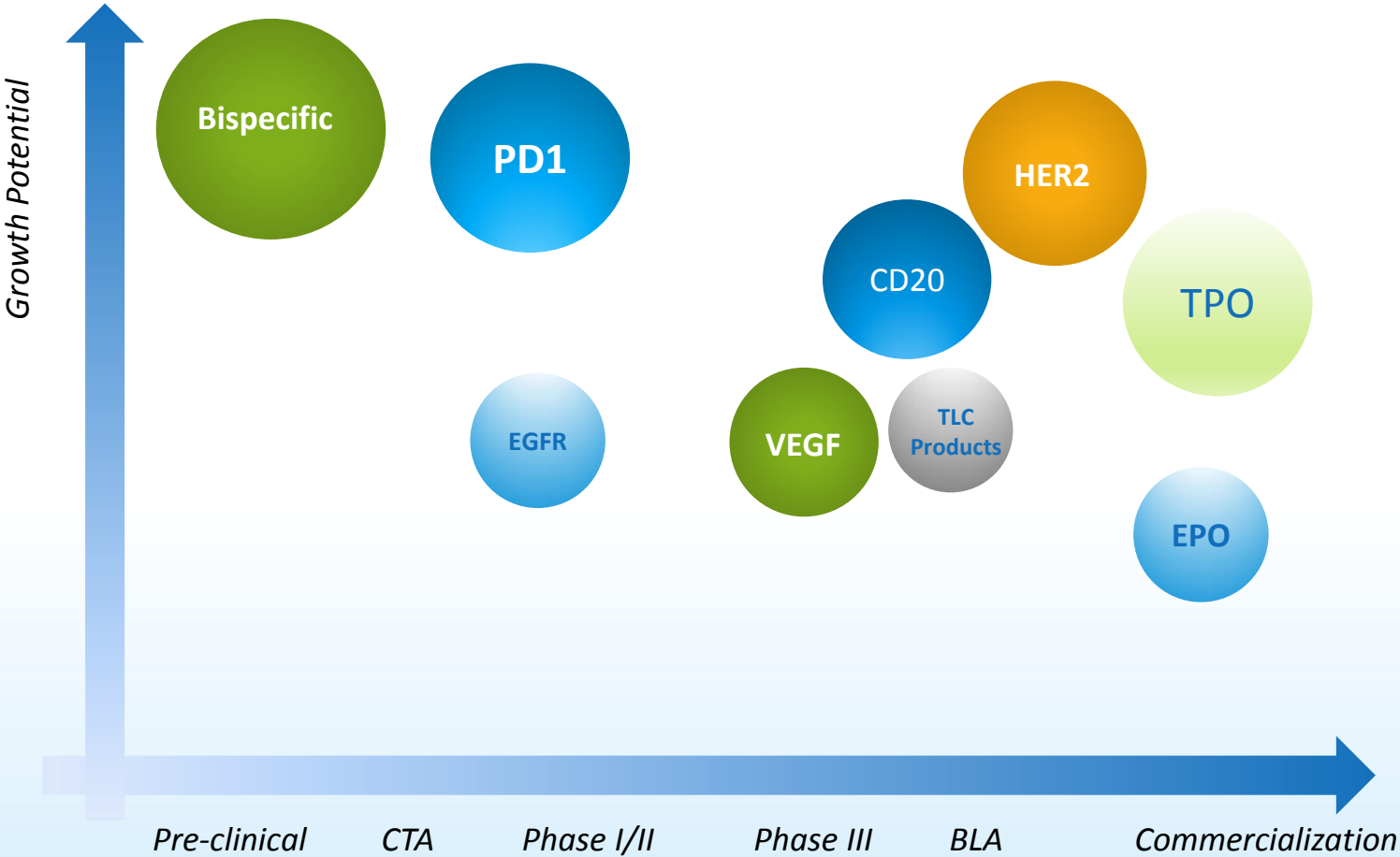


China (2018 Q1-Q3 Sales from Sample Hospitals)

Generic Name	Brand Name of Patented Drug*	2018 Q1-Q3 Sales (Billion RMB)
Paclitaxel	Taxol®	1.6
Pemetrexed	Alimta®	1.2
Docetaxel	Taxotere®	1.0
Tegafur Gimeracil Oteracil Potassium	Ai Si Wan®	1.0
Rituximab	Mabthera®	0.9
Trastuzumab	Herceptin®	0.9
Oxaliplatin	Eloxatin®	0.8
Capecitabine	Xeloda®	0.8
Bevacizumab	Avastin®	0.7
Imatinib	Gleevec®	0.6

Source: PDB

3SBio Position in Addressing Cancer Challenge



Inetetamab (302H)



- From 2009 to 2013, the Company successfully conducted an open label, multi-center, perspective Phase III trial in China for Inetetamab (302H), a humanized anti-HER2 antibody for injection, in patients with HER2 over-expressing metastatic breast cancer



- In September 2018, the Company completed a thorough clinical re-inspection and audited of the phase III trial sites/data, and resubmitted New Drug Application (NDA) to the NMPA
- The NDA has been granted **a priority review status** by the NMPA
- To date, both technical reviews and clinical trial site inspection have been completed by the CDE of the NMPA



- Granted innovative generic name **Inetetamab(伊尼妥单抗)** by Chinese Pharmacopoeia Commission in 2019



- If approved, Inetetamab will be the **first** therapeutic anti-HER2 antibody approved in China since Herceptin in 2002



Positioned to be the Leader in Next Generation Immuno-Oncology Programs

Macrophage Targeting Immunotherapies



- First-in-class macrophage checkpoint modulators (MCMs) to benefit patients with cancer, immune and inflammatory diseases.
- While PD-1 inhibitors have provided great clinical successes, they are only effective in 15-20% of cancer patients.
- Macrophages demonstrate one of the highest infiltration rates in human tumors (~75%).
- MCMs cause tumors to turn highly inflammatory and stimulate multiple immune cell types, including T cells.
- MCM therapies have the potential to significantly expand the number of patients benefitting from immunotherapy, including those unresponsive to PD-1 inhibitor therapies.

CAR-T Cell Therapy



- Partnership leverages gene engineering technologies CRISPR interference (CRISPRi) and CRISPR activation (CRISPRa) through Refuge's receptor-dCas platform to develop therapeutic cells that are programmed to make cancer-fighting decisions inside the patient's body.
- Refuge's receptor-dCas platform combines multiple therapeutic approaches in a single cell, such as repression or activation of checkpoint targets and cytokine genes, with greater potency and reduced side effects

Bispecific Antibodies

- 3SBio has multiple bispecific antibody programs, each constructed recombinantly based on the comprehensive internal antibody pipeline
- 704: anti-PD1 x anti-tumor target 1 bispecific antibody
- 705: anti-PD1 x anti-tumor target 2 bispecific antibody
- 706: anti-HER2 x anti-tumor target bispecific antibody
- 707: anti-EGFR x anti-tumor target bispecific antibody
- And other projects on bifunctional antibody fusion proteins

Other Novel Immuno-oncology Program

- Continue to seek licensing and partnership opportunities to further enrich and advance novel immuno-oncology programs
- Leverage existing assets including anti-PD1, inetetamab, anti-VEGF, anti-EGFR and others



Integrated Strategic Collaborations



- Exclusive License Agreement for the commercialization of short-acting and long-acting GLP-1 products in China



- Collaboration for clinical development, regulatory registration and commercialization of multiple biosimilar in China
- Samsung Bioepis will be responsible for manufacturing and supply of the products



- Exclusive License Agreement for distribution and promotion of insulin products namely, Humulin Cartridges, Humulin Kwikpens and reusable pens in China



- Will jointly design and carry out research programs focusing on developing Programmed Therapeutic Cells
- Exclusive license to develop and commercialize the programmed therapeutic cells in Greater China



- Exclusive right to develop and commercialize TRK-820/Remitch in China
- The application to conduct clinical has been accepted for review by NMPA



- Partnership focused on the development and commercialization of novel monoclonal antibodies in the field of immuno-oncology for a broad range of cancers
- first-in-class macrophage checkpoint modulators ("MCM(s)") to benefit patients with cancer and other diseases.



- Exclusive partnership to commercialize in mainland China two liposomal products utilizing TLC's proprietary NanoX™ technology.
- Will cooperate to obtain regulatory approvals



- Research collaboration and product license
- Partnership focused on novel small molecule oncology drugs



Comprehensive Manufacturing Capabilities Adhere To International Quality Standards

- All 10 production lines for different dosage forms are certified by GMP in 2010
- QA personnel represent 20%+ of all manufacturing employees at the site
- General manager has 10+ years' experience of pharmaceutical R&D, manufacturing and quality control

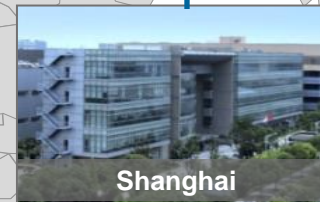


- Plant certified by 11 countries, including Ukraine, Brazil and Mexico
- QA personnel represent 20%+ of all manufacturing employees at the site
- QA director has 20+ years' experience of pharmaceutical manufacturing and quality control, taking leading roles in MNCs and engaging in drafting national pharmaceutical guidelines and standards
- Pegsiticase, manufactured at Shenyang facility, can be used for clinical trials in the US

- Serves world-renowned companies such as Mylan and Sanofi
- QA personnel represent nearly 40% of all manufacturing employees at the site
- EU GMP certified production lines in Italy



- All existing and new production lines were granted GMP certification in 2013 and in 2016
- QA personnel represent 20%+ of all manufacturing employees at the site
- QA director has 10 years' experience of pharmaceutical R&D, manufacturing and quality control



- Plant certified by countries including Colombia, Brazil, Mexico and Ukraine
- Passed EU QP audit
- QA personnel represent 20%+ of all manufacturing employees at the site
- QA director has 30+ years' experience of pharmaceutical R&D, manufacturing and quality control, and serves as the current Vice Chairman of the Biomedicine Committee of Shanghai Pharmaceutical Association and the Director of Shanghai Association for Quality

2019-2020 Outlook

Accelerate Product Development through Strong Pipeline and Strategic Partnership and Business Development

R&D

- **New IND applications:**
 - For autoimmune and inflammation: IL5, IL4R and IL1 β
 - For oncology: HER2, SB8 (VEGF) and 1-2 bispecific antibodies
- New pipeline development: preclinical development of a number of new antibodies and bispecific antibodies
- Continue to build up internal clinical development capacity and capability

New Products

- Obtained the Certificate of GMP issued by the NMPA for recombinant anti-CD25 humanized monoclonal antibody injection ("**Xenopax®**") , expected to launch in Q3 2019.
- **Inetetamab (302H)** in H1 2020 as the first therapeutic anti-HER2 antibody in China since Herceptin in 2002
- **Yisaipu pre-filled aqueous injection solution (301S)** is expected to be approved in Q4 2020



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Operational Review

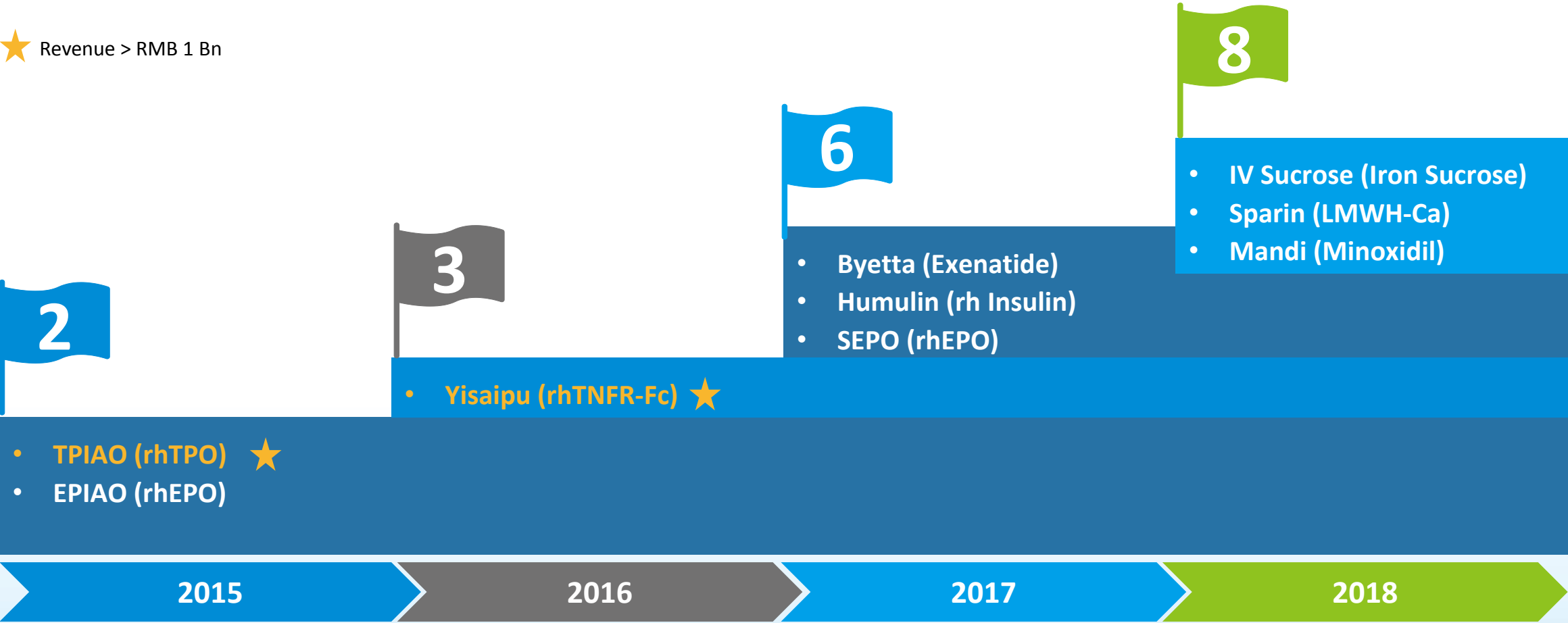
Mr. Tan Bo, *CFO*

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Broader Core Products Achieved High Revenue

8 Products with Revenue¹ > RMB 100mm in 2018

★ Revenue > RMB 1 Bn



Note:
1 Revenue based on in market sales



Two Indications and One Product Are Newly Included in 2019 NRDL

In the General List section of the 2019 NRDL, among the Group's products, two indications and one product are newly included, and one product (in one specification) is re-classified from Class B to Class A

Fluticasone Propionate Cream (Shinuo)

The newly added product with broad applications in the treatment of a variety of dermatological disorders

rhTNFR-Fc (Yisaipu)

The indication of the treatment for *adult patients with severe plaque psoriasis* was newly covered in 2019 NRDL

rhEPO (EPIAO)

The indication of the treatment for *chemotherapy-induced anemia in patients with non-hematological malignancies* was newly covered in 2019 NRDL

Protamine Zinc Recombinant Human Insulin (Humulin NPH)

Reclassified from Class B to Class A



Market-Leading Products with Significant Growth Potential

Attractive Products with Unique Value Positions and Significant Growth Potential

TPIAO rhTPO	<ul style="list-style-type: none"> Self-developed and the only commercialized rhTPO product in the world Achieved a market share of 72.5% in H1 2019¹. Inclusion in 2017 NRDL as a class B drug Phase I clinical trials in surgery patients with hepatic dysfunction at the risk of thrombocytopenia have been completed and the clinical trials in pediatric ITP indication have been started
Yisaipu rhTNFR-Fc	<ul style="list-style-type: none"> Launched in 2005 as a first-to-market drug Boasts a dominant market share of 61.9%² in China in H1 2019 Inclusion in 2017 NRDL as a class B drug, the indication of the treatment for adult patients with severe plaque psoriasis was newly covered in 2019 NRDL
EPIAO rhEPO	<ul style="list-style-type: none"> Consistently ranked #1 in the PRC rhEPO market in terms of sales and volume since 2002 Market share reached 41.3%² in H1 2019 (together with SEPO) The only rhEPO product approved for all three indications by NMPA in China The indication of chemotherapy-induced anemia in patients with non-hematological malignancies was newly covered in 2019 NRDL
SEPO rHuEPO	<ul style="list-style-type: none"> Second brand rhEPO of the Group Increased our penetration into Grade II and Grade I hospitals
Byetta/Bydureon Exenatide/Long-acting Exenatide	<ul style="list-style-type: none"> GLP-1 products in-licensed from AstraZeneca in Oct 2016 The first to market long-acting GLP-1 product in China
Humulin rHu Insulin	<ul style="list-style-type: none"> Insulin products in-licensed from Eli Lilly in May 2017 Further penetrate into broad market and achieve the synergy with existing products Reclassified from Class B to Class A
IV Sucrose Iron Sucrose	<ul style="list-style-type: none"> For all patients requiring IV iron treatment when oral therapy has failed or not likely to be effective.
Sparin LMWH-Ca	<ul style="list-style-type: none"> Used in the prevention of blood clots and treatment of venous thromboembolism (deep vein thrombosis and pulmonary embolism) and in the treatment of myocardial infarction.
Mandi Minoxidil	<ul style="list-style-type: none"> The only topical drug recommended by the <i>guideline for diagnosis and treatment of androgenetic alopecia</i> Achieved a market share of 73.1%² in H1 2019
Xenopax Anti-CD25 Monoclonal Antibody	<ul style="list-style-type: none"> Launched in 2011 as the first humanized monoclonal antibody approved for launching in China Obtained the Certificate of GMP issued by NMPA in June of 2019

25 Notes:

- 1 Treatment for thrombocytopenia category in IQVIA data
- 2 IQVIA data



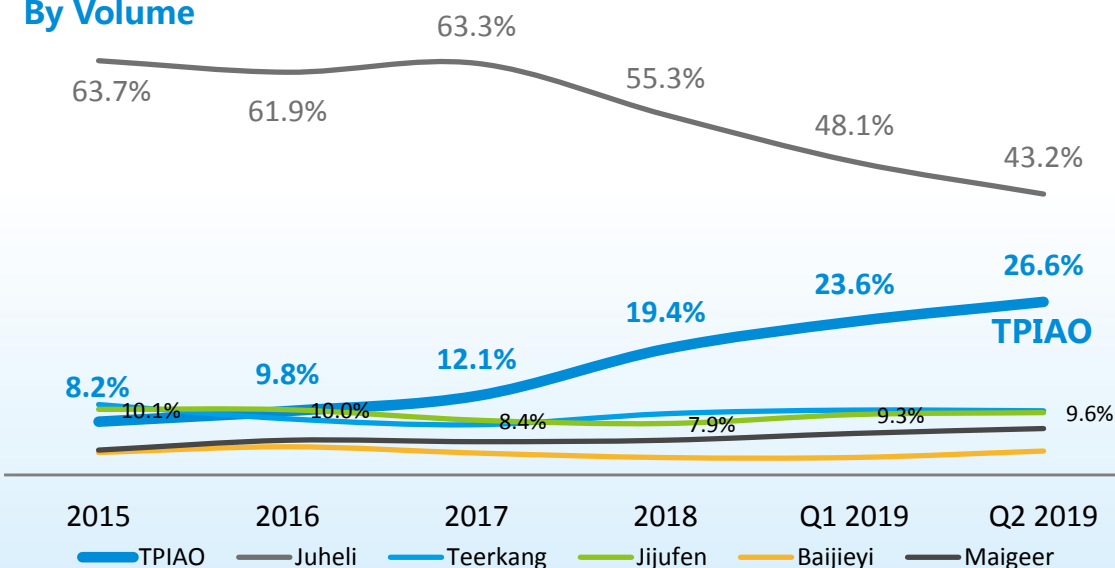
Market-Leading Products with Significant Growth Potential (cont'd)

TPIAO

- First-to-market rhTPO drug
- Achieved a market share by revenue of **72.5%** in H1 2019
- The Group estimates that its penetration rates for both CIT and ITP indications in Mainland China may be **in the range of approximately 21% to 28%**
- Higher efficacy, faster platelet recovery and fewer side effects compared to alternative treatments for CIT and ITP

Market is Still Under-Penetrated

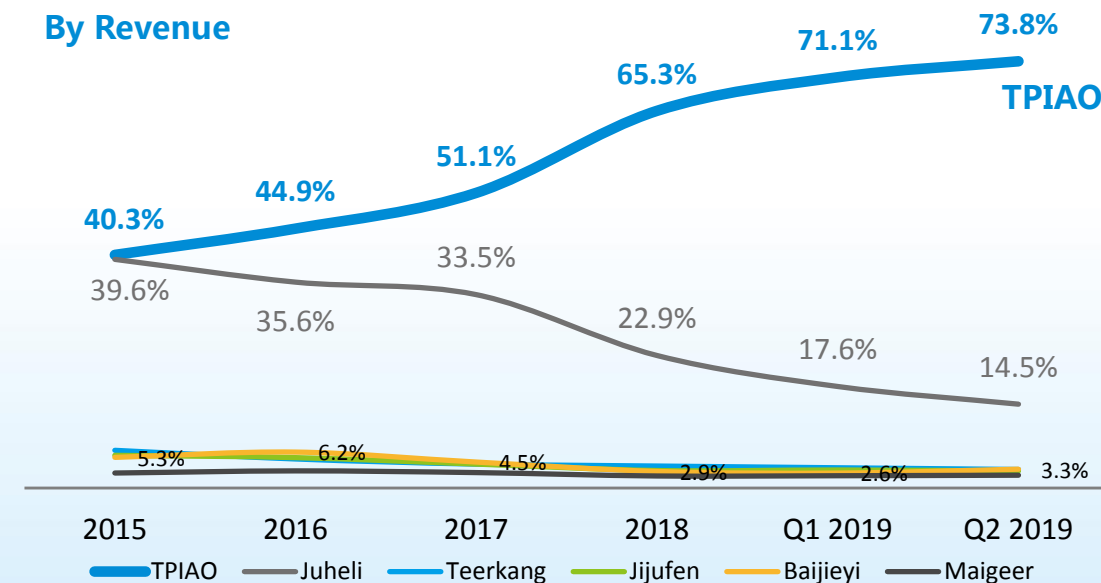
By Volume



- The first choice in second tier treatments list per PRC ITP Experts Consensus
- Inclusion in 2017 NRDL as a class B drug
- Phase I clinical trials in surgery patients with hepatic dysfunction at the risk of thrombocytopenia have been completed
- The clinical trials in pediatric ITP indication have been started

Dominant rhTPO Leadership in China

By Revenue

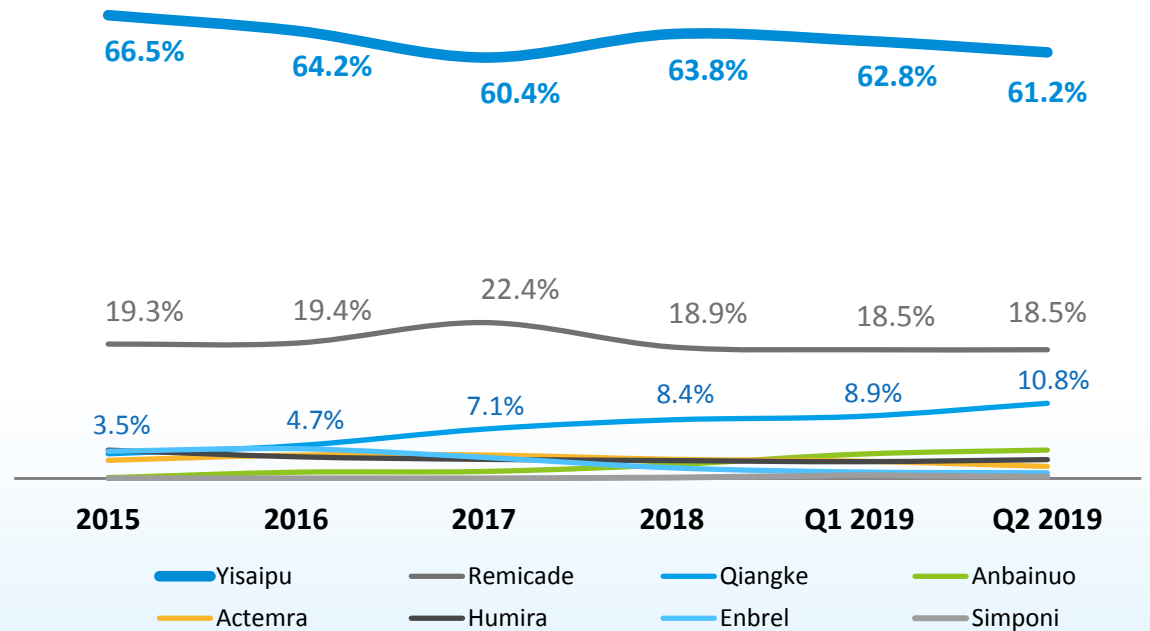


Market-Leading Products with Significant Growth Potential (cont'd)

Yisaipu

Dominant Anti-TNF α Leadership in China

- First-to-market TNF α inhibitor product
- Indicated for the treatment of rheumatoid arthritis (RA), ankylosing spondylitis (AS) and plaque psoriasis
- Boasted a dominant market share of **61.9%** in China in H1 2019
- The Group estimates that its penetration rates for both RA and AS in Mainland China may be **in the range of approximately 5% to 9%**.
- Inclusion in 2017 NRDL as a Class B drug
- **The indication of the treatment for adult patients with severe plaque psoriasis was newly covered by 2019 NRDL**
- Submitted the application for manufacturing approval for Yisaipu pre-filled aqueous injection solution and the application was accepted for review by the NMPA
- If approved, it may likely be the only TNF α inhibitor product in pre-filled format among Chinese peers



Source: IQVIA

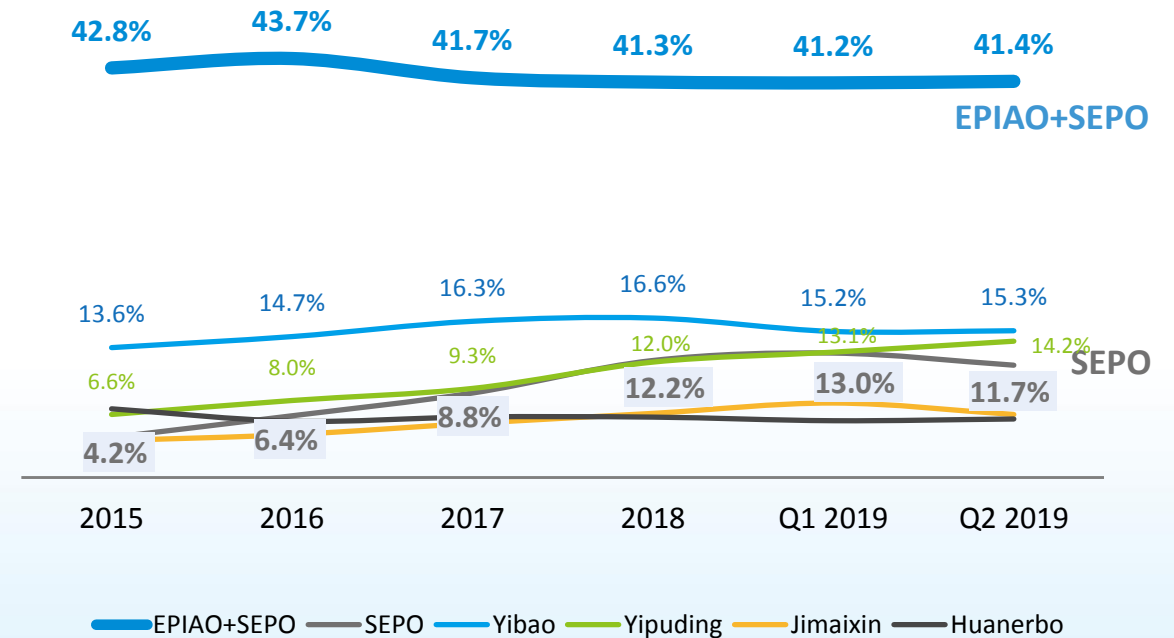


Market-Leading Products with Significant Growth Potential (cont'd)

EPIAO and SEPO

Consistent Market Leadership

- EPIAO has been market leader in China's rhEPO market for over a decade, continuously ranked as #1 in terms of revenue and volume since 2002
- Market share reached **41.3%** in H1 2019 (together with SEPO)
- EPIAO is **the only rhEPO product** in Mainland China available at 36,000 IU (international unit per vial) dosage, and together with SEPO, claims **the majority** of Mainland China rhEPO market share at 10,000 IU dosage.
- With contribution from the second brand of the Group's rhEPO products, SEPO, market coverage of the Group's rhEPO products has expanded in Grade II and Grade I hospitals in Mainland China, where sales of its rhEPO products have been experiencing significant growth.
- Market share of SEPO reached **12.3%** in H1 2019, compared to 3.3% in 2013
- The indication of the treatment for Anemia Due to Chemotherapy in Patients With Non-Myeloid Malignancies was newly covered by 2019 NRDL**
- The Group estimates that its penetration rate for chemotherapy-induced Anemia (CIA) indication in Mainland China may be **in the range of approximately 25% to 30%**, and the one for perioperative erythrocyte mobilization indication may be **in the range of approximately only 5% to 10%**



Source: IQVIA



Obtained The Certificate Of GMP For Xenopax®

The Group has recently obtained the Certificate of GMP issued by the NMPA for its recombinant anti-CD25 humanized monoclonal antibody injection (“Xenopax®”)

About Xenopax®

Registration Certificate Number	S20110001
Generic Name	Recombinant Anti-CD25 Humanized Monoclonal Antibody Injection
Trade Name	Xenopax®
Indication	Used for the prevention of acute rejection of kidney transplantation and can be used in combination with conventional immunosuppressive therapy
Strength	25 mg x 5 mL

Event Impacts

- Approved in 2011 as the first humanized monoclonal antibody in China
- Obtained the Certificate of GMP issued by the National Medical Products Administration(“NMPA”) in June of 2019
- Preparations underway for commercial launch in China for kidney transplant indication
- According to the data from Chinese Scientific Registry of Kidney Transplantation (CSRKT), a total of 10,387 patients in China underwent kidney transplantation in 2017. As the number of organ donors has increased significantly.



Three squares of varying sizes and colors (blue, grey, and brown) are arranged in a descending staircase pattern on the left side of the slide.

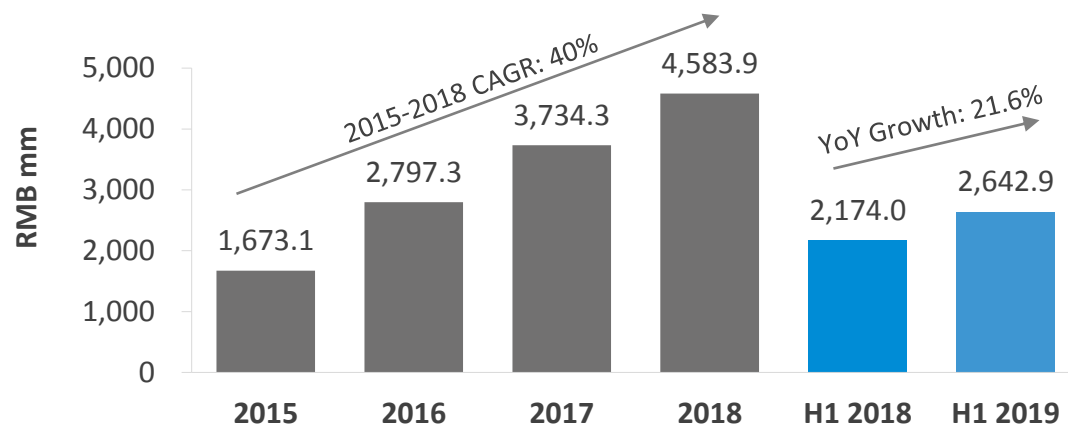
Financial Review

Mr. Tan Bo, *CFO*

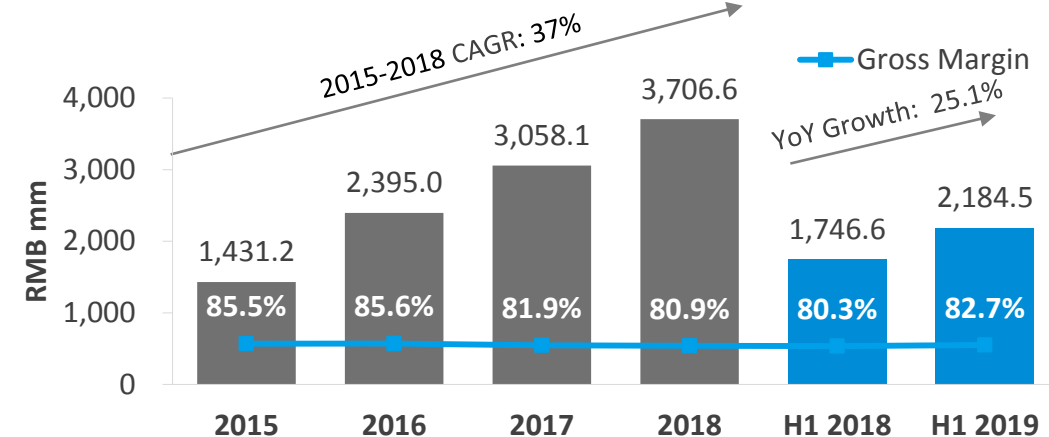
Two small squares, one grey and one blue, are positioned on the right side of the slide, overlapping the light blue background bar.

Consistent Strong Growth Since IPO

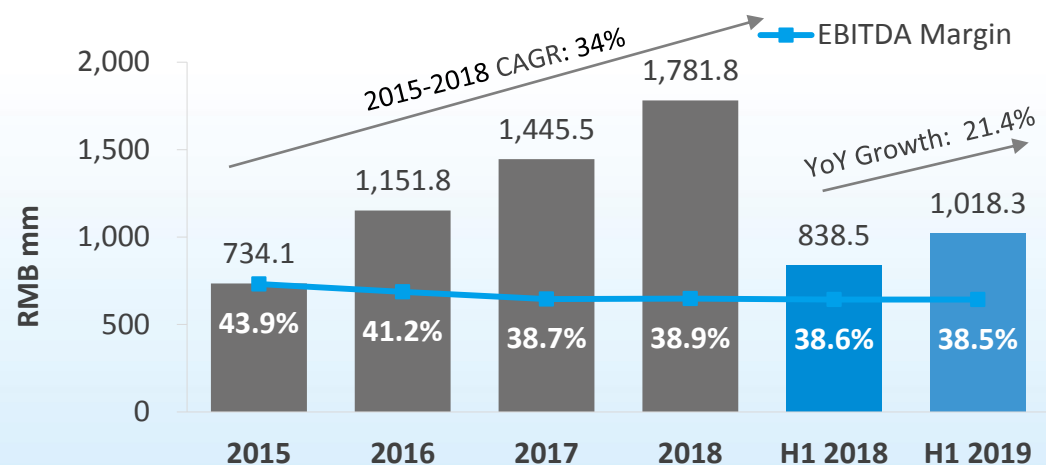
Revenue



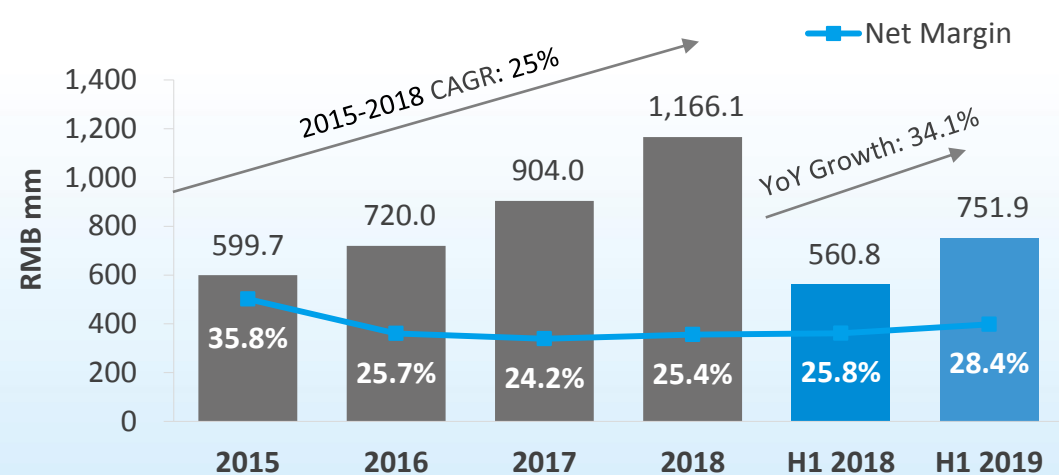
Gross Profit



Normalized EBITDA¹

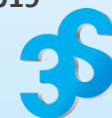


Normalized Net Profit Attributable to Owners of the Parent²



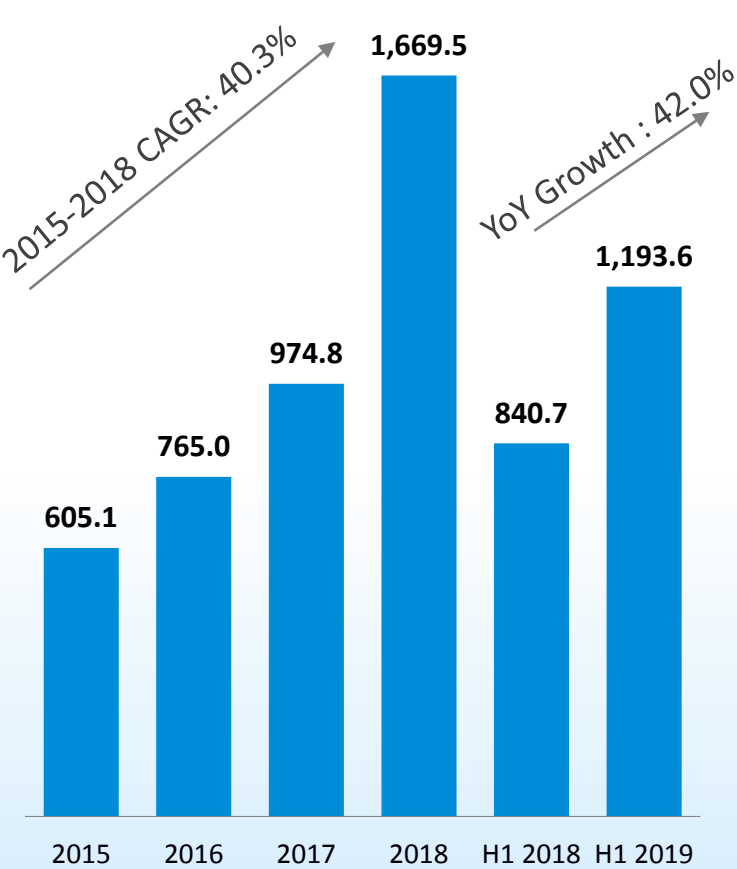
Notes:

- The normalized EBITDA is defined as the EBITDA for the period excluding, as applicable: (a) the expenses incurred in relation to the issuance of the Euro-denominated zero-coupon convertible bonds in an aggregate principal amount of € 300,000,000 due 2022; (b) the option expenses associated with the options granted on 2 February 2017; (c) the expenses associated with the awarded shares under an employee share ownership plan by an indirect non-wholly owned subsidiary, Sunshine Guojian Pharmaceutical (Shanghai) Co., Ltd., of 3SBio Inc.; and (d) the expenses in relation to the acquisition of in-progress research and development projects.
- The normalized net profit attributable to owners of the parent is defined as the profit for the period excluding the same items as listed in Note 1 above.

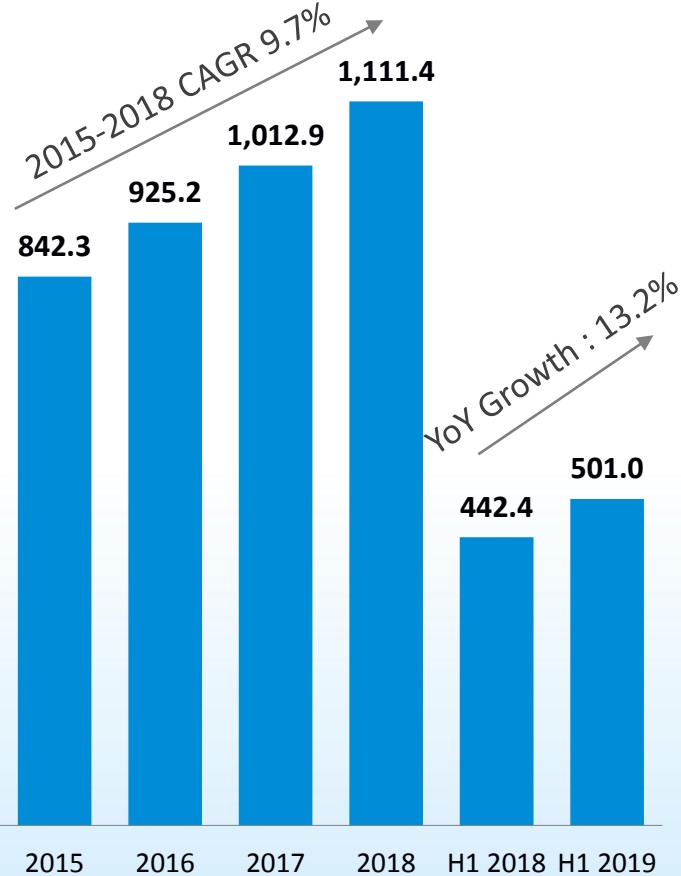


Market-Leading Products with Strong Growth Momentum

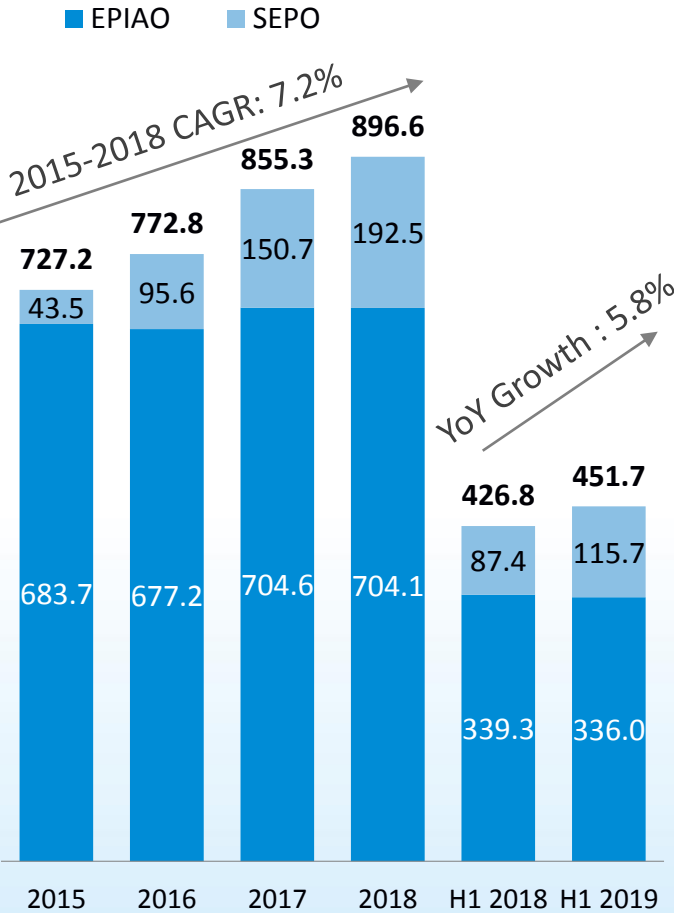
TPIAO



Yisaipu¹



EPIAO + SEPO



Note:
1 Yisaipu was consolidated since 1 April 2016.



Items Not Included in the Normalized EBITDA and Planning for a Public Listing of Sunshine Guojian's Shares in the Domestic Capital Markets

1

Convertible Bonds

The expenses incurred in relation to the issuance of the Euro-denominated zero-coupon convertible bonds in an aggregate principal amount of € 300,000,000 due 2022

2

Options

The option expenses associated with the options granted on 2 February 2017

3

ESOP

The expenses associated with the awarded shares under an employee share ownership plan (the "ESOP ") by an indirect non-wholly owned subsidiary, *Sunshine Guojian Pharmaceutical (Shanghai) Co., Ltd.* of 3SBio Inc.

4

Acquisitions

The expenses in relation to the acquisition of in-progress research and development projects.

At the preliminary stage of planning for a public listing of Sunshine Guojian's shares in the domestic Renminbi capital markets at a suitable time

- To promote a robust growth of the Group's innovative antibody drug platform
- To reduce the Group's future capital funding costs
- To elevate the Group's profile as a leading innovative biopharmaceutical company in China
- To incentivize the core personnel who are key to the Group's business success
- The Group as a whole would become more resilient facing the capital market risks and fluctuations



Investment Highlights



- 1** Leader in the Highly Attractive PRC Biotechnology Industry
- 2** Market-Leading Products with Significant Growth Potential
- 3** Focused and Innovative Product Pipeline with Steady Growth Expected
- 4** Leading Commercial Platform Supported by Extensive Sales Network
- 5** Comprehensive Manufacturing Capabilities Adhere To International Quality Standards
- 6** Excellent Track Record in Growth and Profitability
- 7** Experienced and Visionary Management Team Leading the Growth



Experienced and Visionary Management Team Leading the Growth

Co-founder, Chairman, Executive Director and Chief Executive Officer



Dr. Lou Jing

Co-founder, Chairman, Executive Director and Chief Executive Officer

- Joined Shenyang Sunshine as director of R&D in 1995
- Led the manufacturing process development and manufacturing of EPIAO and TPIAO
- Obtained Ph.D from Fordham University in 1994 and completed post-doctor training at the US National Institute of Health in 1995
- M.D from Second Military Medical University in 1985 and EMBA from CEIBS, Shanghai in 2008

Management Team



Mr. Kevin Xiao

Chief Operating Officer

- Extensive experience within PRC's pharmaceutical industry, including serving as Chief Executive Officer for Hisun Pfizer Pharmaceutical from 2012 to 2015 where he was in charge of the strategy and operations of Hisun and Pfizer joint venture



Dr. Zhenping Zhu

President of R&D and Chief Scientific Officer

- Served as EVP for Global Biopharmaceuticals, Kadmon Corporation and served as the president for Kadmon China
- Served as VP and Global Head of Protein Sciences and Design for Novartis and VP of Antibody Tech and Immunology for ImClone Systems
- Led discovery and early development of several FDA-approved novel antibodies for various oncology indications



Mr. Bo Tan

Chief Financial Officer

- Extensive experience within the financial and pharmaceutical industries
- Worked across private equity, equity research and corporate functions



Ms. Su Dongmei

Director and Senior Vice President

- Served as director of R&D
- Co-inventor of four patents of the Company



Dr. James Zhang

Vice President of Manufacturing and Head of CMO

- Served as vice president of Yuanda, the head of Yuanda Wuhan Pharmaceutical Research Institute and the chief science officer of Huadong Pharmaceutical Company
- Served as executive director on the board of directors of Huadong Medicine and China Grand Pharmaceutical and Healthcare Holdings



Thanks!